



Ashraf Ali Qardash  
Senior Manager (Commercial)  
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### **Professional Summary**

Experienced in maritime logistics and port management. Having more than 25 years leadership at the Aden Container Terminal (ACT) and Mualla Container Terminal (MCT). His expertise includes commercial strategy, terminal revenue optimization, stakeholder engagement, and regulatory and contractual frameworks supporting port competitiveness. Throughout this career, he has played a pivotal role in advancing ACT's strategic positioning as a key regional maritime hub serving Yemen and the Red Sea region.

### **Education**

PhD Candidate, Maritime Transport Technology

*Arab Academy for Science, Technology and Maritime Transport (AASTMT), Egypt*

Master's Degree, Maritime Transport Technology

*Arab Academy for Science, Technology and Maritime Transport, Egypt*

Master's Degree, Business Administration

*Arab British Academy for Higher Education, London*

### **Career Progression – Aden Container Terminal (ACT)**

- Senior Commercial Manager (2018 – Present)
- Commercial Manager (2011 – 2018)
- Revenue Control Manager (2009 – 2011)

- Revenue Controller (2008 – 2009)
- Services Executive (2004 – 2008)
- Joined ACT in 1999

**Memberships & Professional Affiliations**

- Member, Auction and Destruction Committee — Aden Free Zone Authority
- Member, Commercial Dispute Resolution Committee — Port of Aden
- Member, International Commercial Arbitration Center (ICAC) — Egypt